

BeON

Beganto Open Network



The industry's first online Search-Sample-Source-Track System

Beganto Open Network program enables engineers to search and find parts, get FREE samples and price quotes and track all projects through production.

Problems engineers at OEM and EMS companies face that lead to increased material costs, delays in time to market and lost productivity include:

- Finding the right orderable part number
- Register and remember passwords on supplier websites to order samples
- Finding contact information of sales reps and spending time getting samples delivered
- Tracking shipment status on samples that are backordered
- Getting budgetary pricing to compare alternates
- Tracking projects as they move to manufacturing

Beganto Open Network (BeON) solves these problems by providing a collaborative online network for engineers, buyers, reps, distributors and suppliers. You can search and get FREE samples¹ and quotes from sponsoring suppliers.

You can set-up your network at no cost to you for all suppliers in your approved vendor list. You may have already used this network when you ever ordered samples for any of the following sponsoring suppliers.

- Alps Electric USA
- Catalyst Semiconductor
- Fox Electronics
- Hirose Electric USA
- JAE Electronics
- NEC Electronics America
- NJR Corporation
- OPTEK Technologies
- Premier Magnetics
- Ricoh
- ROHM Electronics USA
- Torex USA
- United Chemi-Con
- Wieland Electric

Now for a limited time you can set-up all your suppliers on your approved vendor list at no cost to you.

Note: 1 - All samples are subject to qualification and availability from sponsoring suppliers.

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You can use Beganto Open Network for all your suppliers to

Search

- Search for data-sheets, budgetary pricing, available to sell inventory by part number or Keywords using our algorithmic search technology
- Search for suppliers for a product type using our directory listing
- Ask our component engineer for a FREE response within 48 hours if you can't find the information online



Sample

- Get FREE samples on projects that you are working on
- Track shipment status of all your samples through one account

Source

- Get price quotes from suppliers or their authorized representatives for volume breaks

Track

- Track your projects as they go from design to procurement

The benefits includes

- Reduce time to market: Rather than waiting for weeks if not months to get ALL your samples, get them in days if not overnight
- Reduce costs: Get budgetary pricing along with samples and design-in the most cost effective part
- Improve productivity: The ease of online tracking and improved visibility will give you more time to spend on development and less time waiting for samples

The process for set-up is simple

- First make a list of all suppliers in your approved vendor list
- Then list your primary contact / source for samples and Quotes for that supplier. Also indicate whether the person works for a Manufacturers Rep, Distributor or Supplier
- Send a notice to them and forward their contact information to Beganto
- Beganto will set-up your network of reps distributors for all your suppliers at no cost to you
- Beganto will provide training and ongoing support to reps distributors and sponsoring suppliers

The best part is that setting up this network is FREE for you and also for reps and distributors.

Sponsoring suppliers who want visibility into the design starts have to pay a fee.

With so much to gain and nothing to lose, isn't it time to...

...discover the power to go BeON!SM

Call today to learn more... Sunil Grover 650-814-8324 or 1-877-770-4307